



2010 Nine-month results

November 4, 2010



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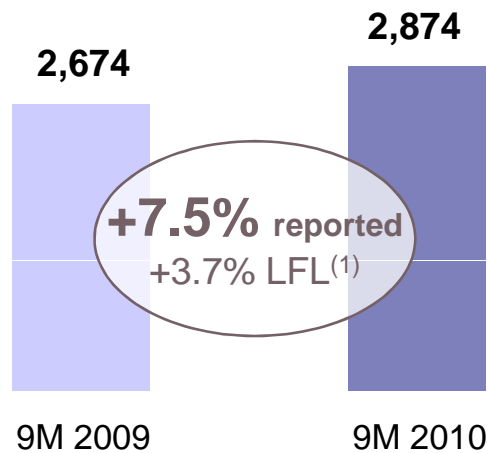
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Highlights

- Strong growth in new economies
- New business segments
- Ongoing investment to fuel growth and seize market opportunities
- Target for 2010 full-year adjusted operating margin raised again, to 20%

Net Sales

€ millions



- Strong growth in new economies (+20.5% reported)
- Rising sales in new business segments including digital infrastructures, energy performance, residential systems
- Broad success of new products
- Like-for-like⁽¹⁾ growth over the past 6 months back to 5%⁽²⁾ despite convalescent construction market in many countries

1. Like-for-like: at constant scope of consolidation and exchange rates

2. Q2 +5.6%. Q3 +5.2%. Q4 performance is likely to be temporarily affected by a demanding basis of comparison

Breakdown of 2010 Nine-month Sales by Geographical Market

Group total: €2,874m

- +7.5% reported
- +3.7% LFL⁽¹⁾

USA & Canada: €430m

- +4.3% LFL⁽¹⁾
 - Firm growth for digital infrastructures and lighting controls
 - Steadying on residential market
 - Offsetting difficult market conditions in the commercial segment

Rest of the World: €767m

- +11.9% LFL⁽¹⁾
 - Vigorous rise confirmed in most new economies
 - Effectiveness of Legrand's strategy of expansion on these markets

France: €686m

- +0.6% LFL⁽¹⁾
 - Good performance for wiring devices
 - Success of LCS² digital infrastructure solutions
 - Resilient sales on renovation markets
 - Favorable calendar effects

Italy: €454m

- +3.4% LFL⁽¹⁾
 - Growth in sales of wiring devices
 - Success of My Home in residential systems
 - Good showings for cable management activities in Q3

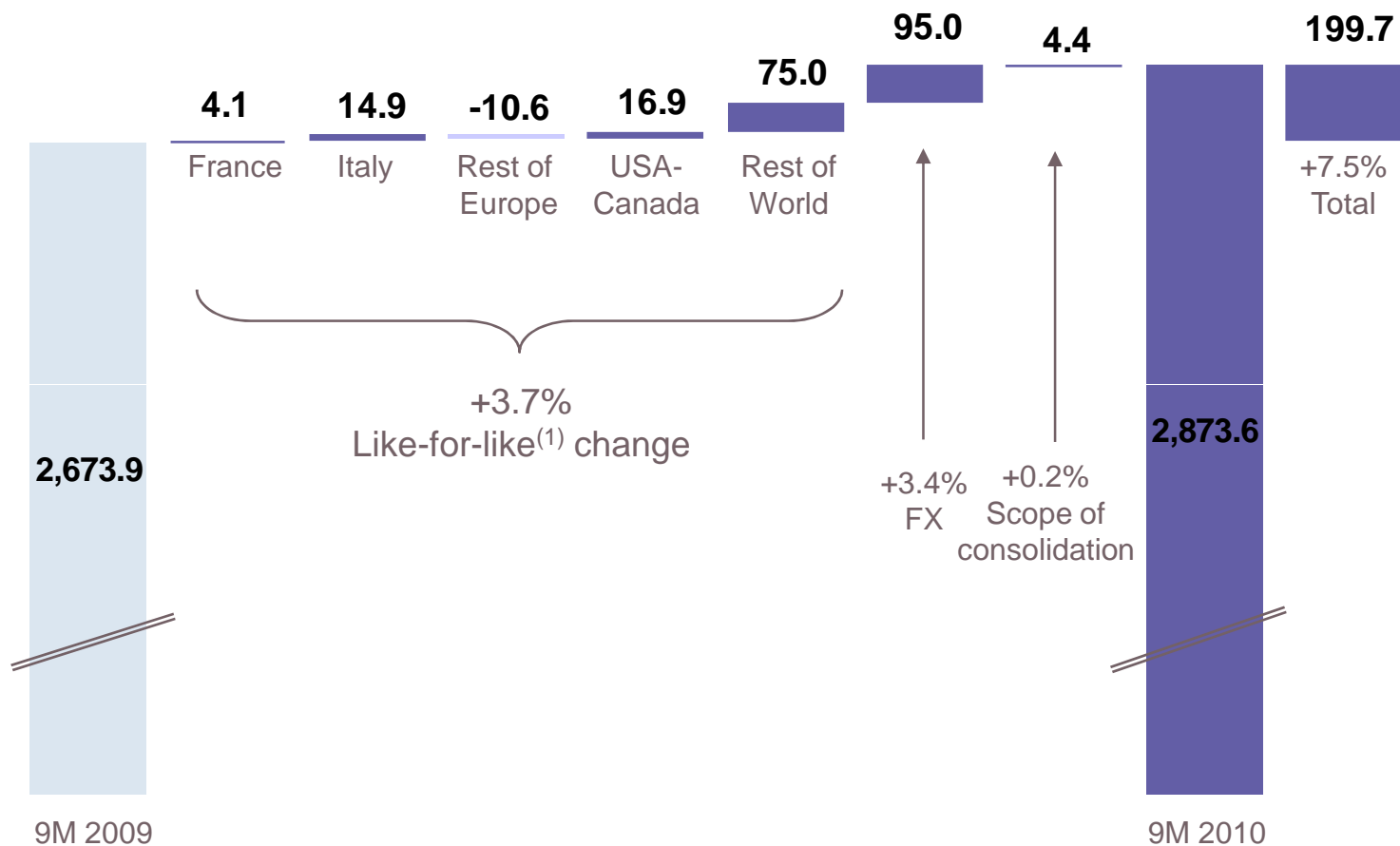
Rest of Europe: €537m

- -2.0% LFL⁽¹⁾
 - Good showings in Russia and Turkey
 - Improvement in business trends during Q3 in Switzerland, Germany, Romania, Slovakia
 - Offsetting a difficult Q3 in the Netherlands, Greece, and Austria.

1. Like-for-like: at constant scope of consolidation and exchange rates

Breakdown of Change in 2010 Nine-month Net Sales

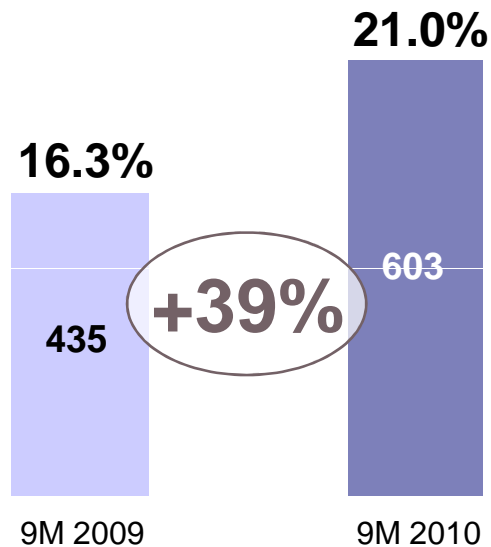
In € millions



1. At constant scope of consolidation and exchange rates

Strong Increase in Adjusted⁽¹⁾ Operating Income

in € millions
and as % of sales



- Strong results on operating costs
 - Full impact of reorganization already deployed
 - Leverage from sales growth
 - Overall productivity of production costs
- Progressive rise in raw material and component prices

1. Figures restated for accounting entries with no cash impact relating to the acquisition of Legrand France in 2002 and impairment of goodwill

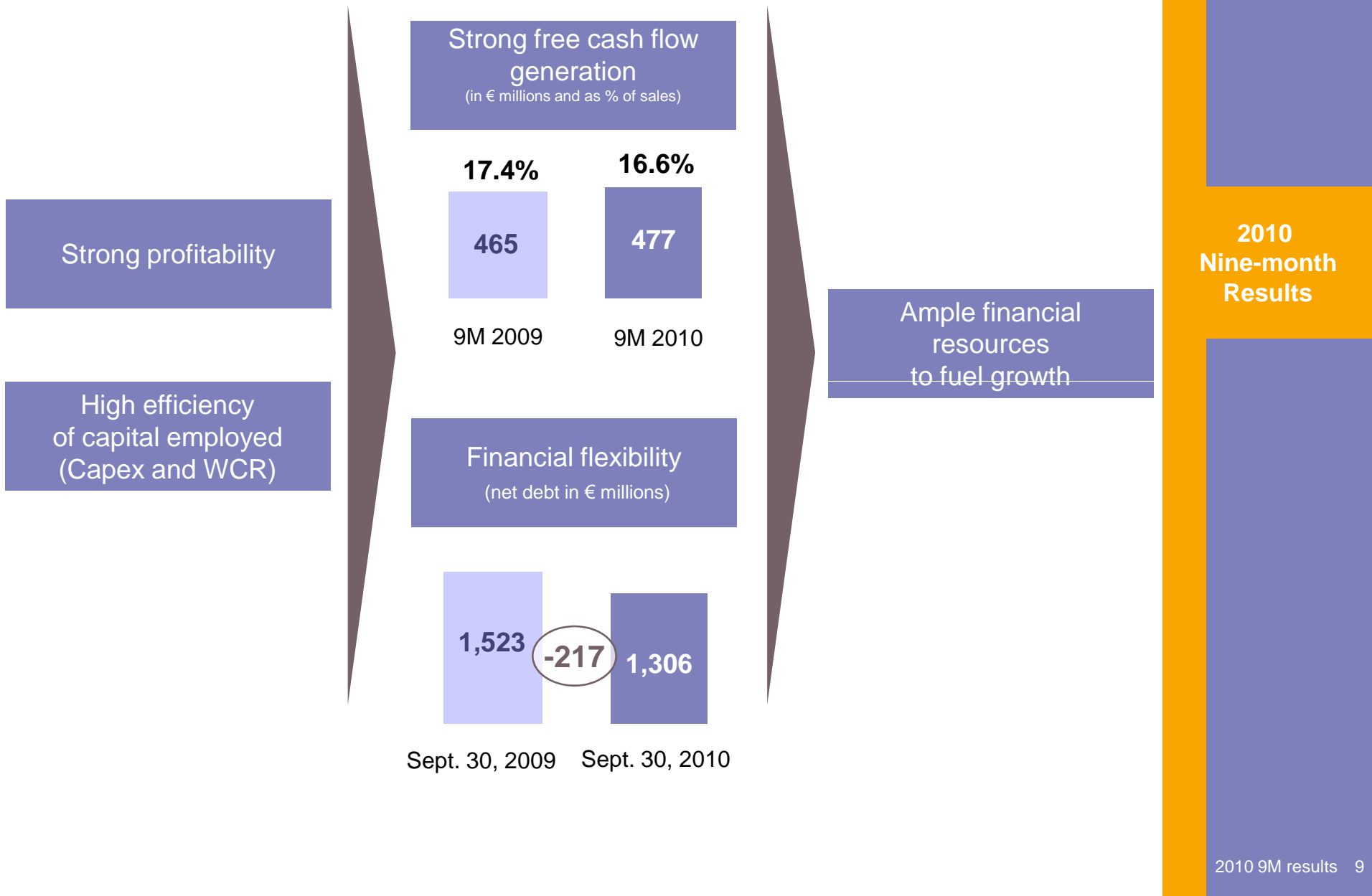
Strong Increase in Adjusted Operating Income

| In € millions | 9M 2009 | 9M 2010 | % change |
|--|----------------|----------------|--------------|
| Net Sales | 2,673.9 | 2,873.6 | 7.5% |
| Gross Profit | 1,393.4 | 1,569.5 | 12.6% |
| <i>As % of sales</i> | 52.1% | 54.6% | |
| Maintainable ⁽¹⁾ adjusted ⁽²⁾ operating income | 478.3 | 630.6 | 31.8% |
| <i>As % of sales</i> | 17.9% | 21.9% | |
| Restructuring charges | (43.4) | (27.3) | |
| Adjusted⁽²⁾ operating income | 434.9 | 603.3 | 38.7% |
| <i>As % of sales</i> | 16.3% | 21.0% | |
| Accounting entries related to the acquisition of Legrand France | (28.8) | (19.9) | |
| Impairment of goodwill | (16.2) | 0.0 | |
| Operating income | 389.9 | 583.4 | 49.6% |
| <i>As % of sales</i> | 14.6% | 20.3% | |
| Net financial expenses | (72.7) | (51.6) | |
| Exchange gains & losses | (8.6) | (33.2) | |
| Income tax expense | (108.3) | (178.5) | |
| Net profit | 200.3 | 320.1 | 59.8% |
| Net profit excluding minorities | 199.2 | 319.2 | 60.2% |

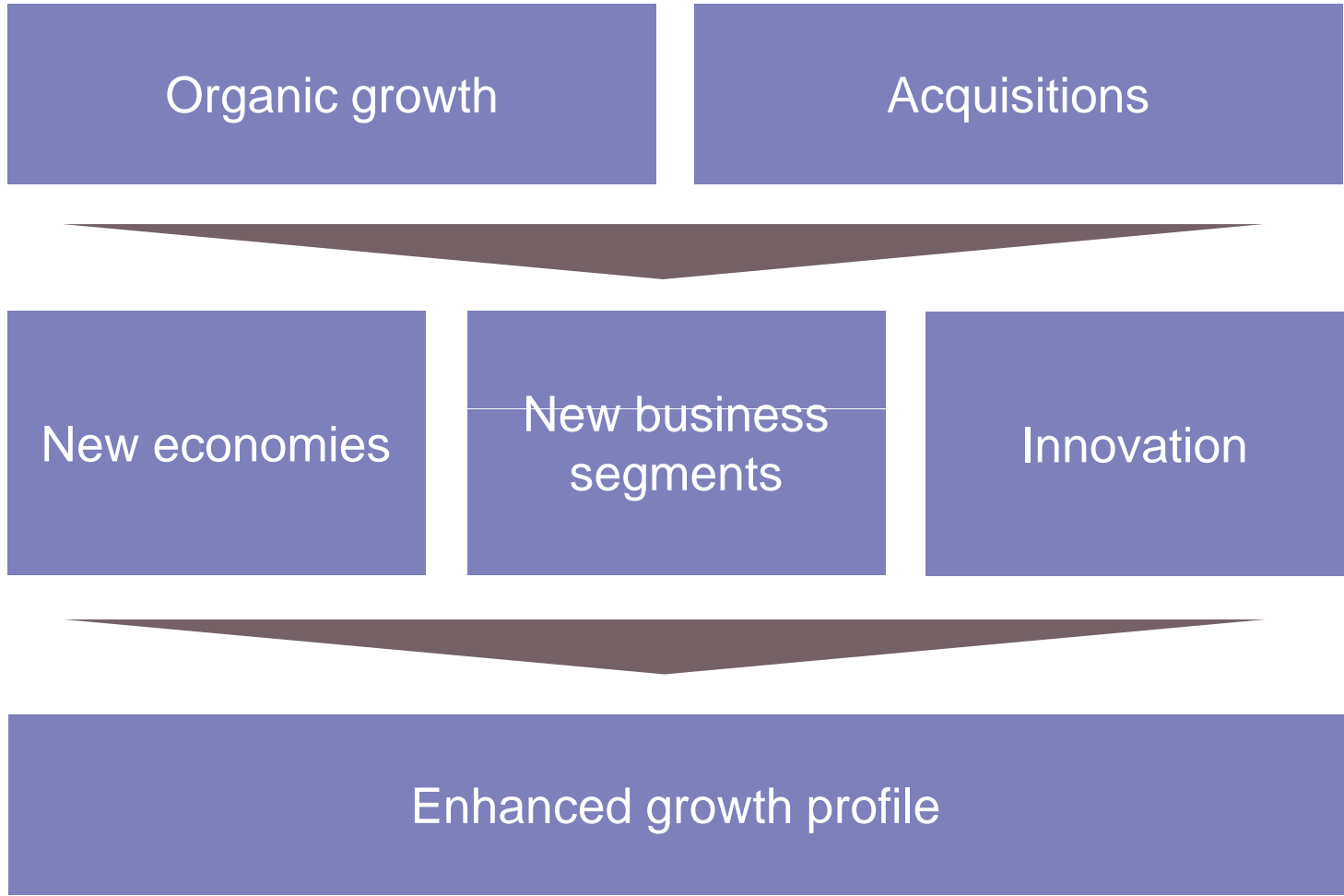
1. Excluding restructuring charges

2. Figures restated for accounting entries with no cash impact relating to the acquisition of Legrand France in 2002 and impairment of goodwill

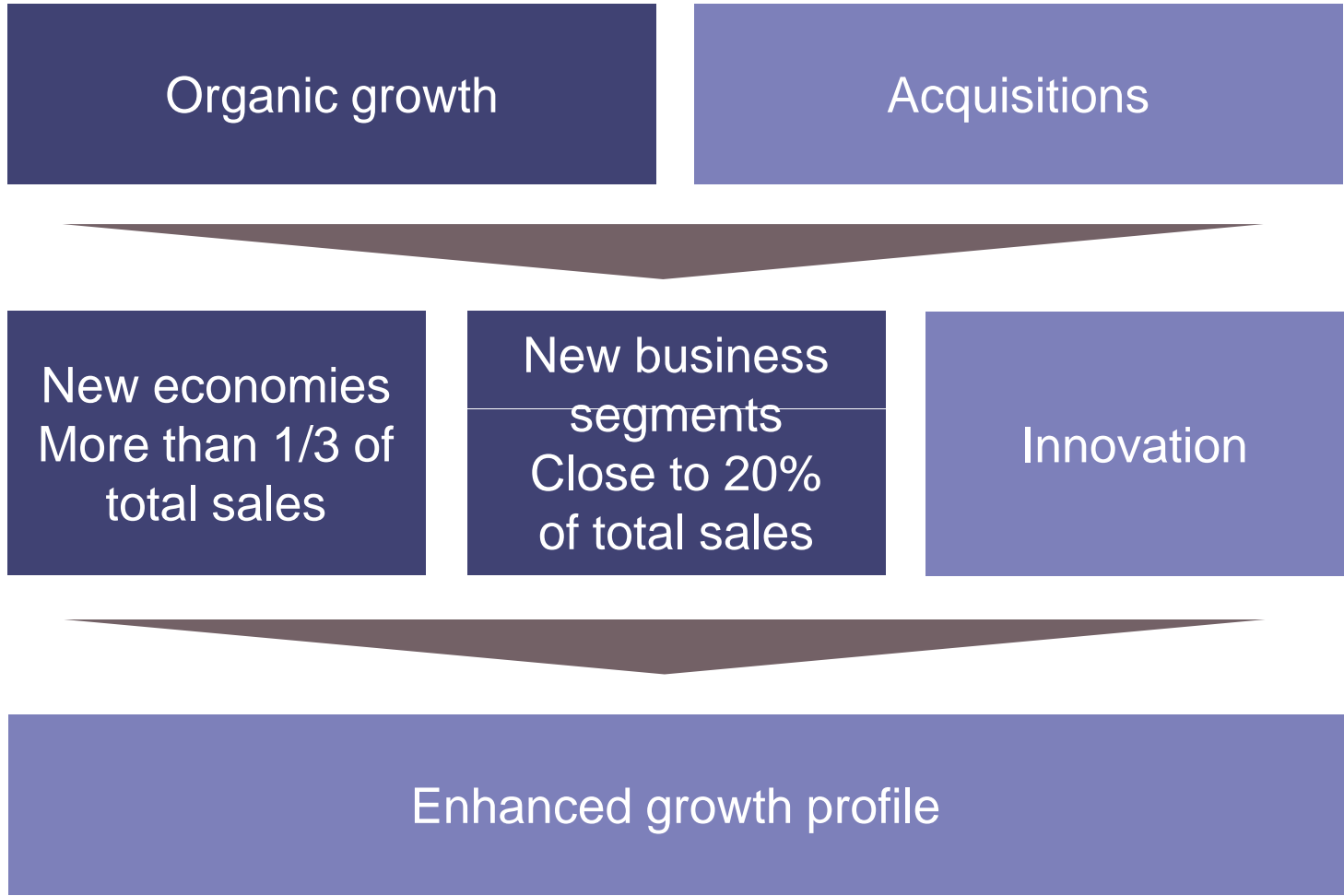
High Cash Generation Model



Enhanced Growth Profile



Enhanced Growth Profile



New Economies – Strong Performance and Rising Contribution to Consolidated Growth

| New economies sales growth rate LFL ⁽¹⁾ | | New economies sales as % of total group sales | |
|--|-----------|---|-----------|
| Average 2000 - 2008 | Q3 - 2010 | 2000 | Q3 - 2010 |

+10.8%

+13.5%

16%

34%

Enhanced Growth Profile

Major new economies with LFL⁽¹⁾ sales growth between 10% and 35% in 2010 (in both Q3 and 9M)

| Asia | Latin America | Europe | Africa |
|--|---|--|--|
| <ul style="list-style-type: none"> ■ China ■ India | <ul style="list-style-type: none"> ■ Brazil ■ Chile ■ Colombia ■ Mexico | <ul style="list-style-type: none"> ■ Russia ■ Turkey | <ul style="list-style-type: none"> ■ Egypt ■ Morocco ■ South Africa |

1. Like-for-like: at constant scope of consolidation and exchange rates

New Business Segments

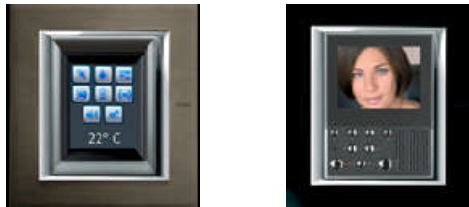
- Digital infrastructures



- Energy performance



- Residential systems



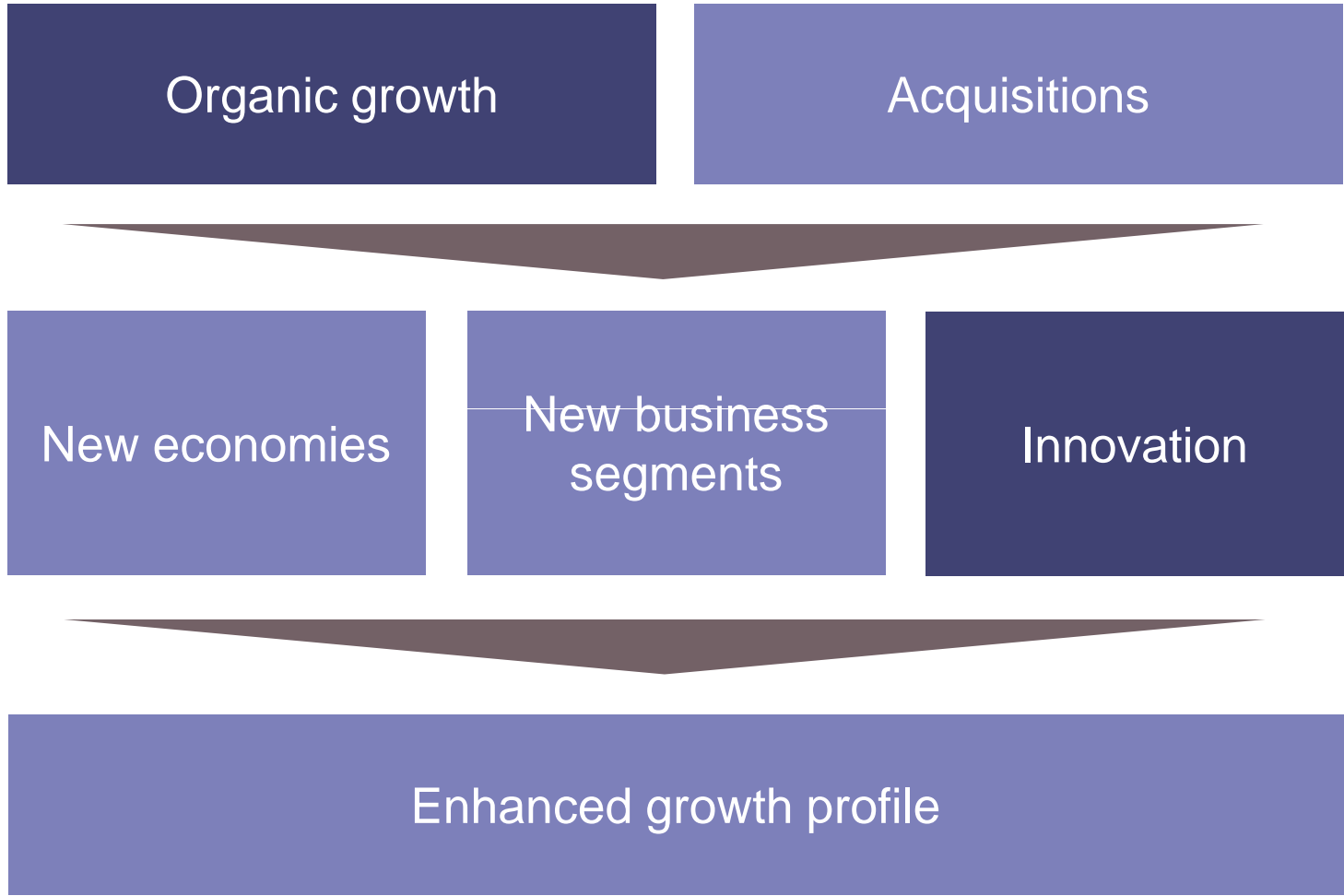
- Wire mesh



Close to 20% of total group sales
Reported sales growth: +8.5%

Enhanced Growth Profile

Enhanced Growth Profile



Innovation

R&D spending
as % of sales

CAPEX dedicated to new products
as % of total capex

4.5%

67%

2010 product launches

Future market opportunities

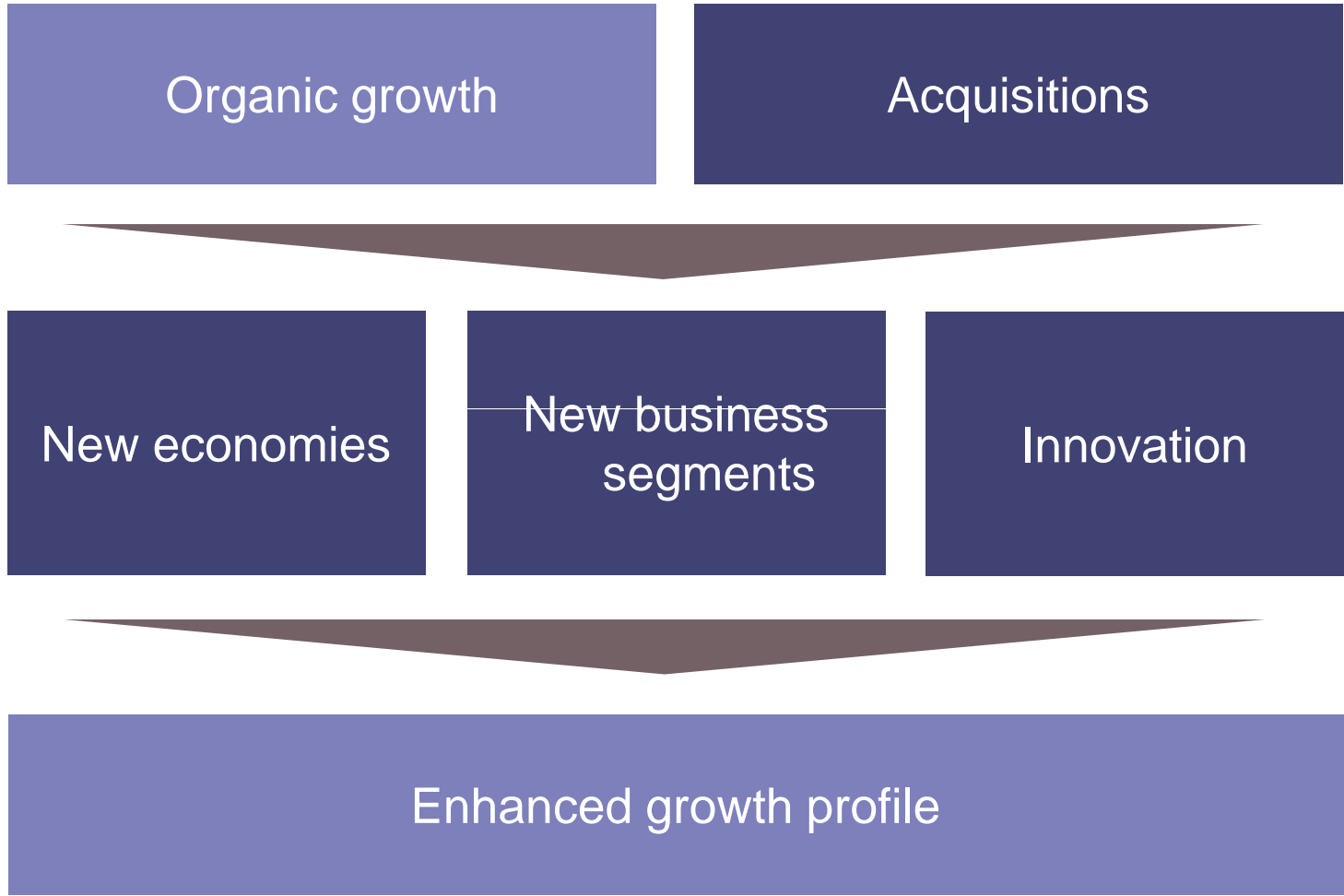


- Electrical vehicle charging stations ⁽¹⁾
- Solar power solutions ⁽¹⁾
- Assisted living ⁽¹⁾

Enhanced
Growth
Profile

1. Please refer to page 22 to 24 in appendices for more details

Enhanced Growth Profile



Acquisition



- #1 for UPS in Turkey
- Double-digit EBIT margin
- \$70m sales in 2009
- 360 employees



UPS Systems



Automatic Voltage Regulators



Inverter Systems



Rectifier Systems

- Rounding out Legrand's leading position in Turkey:

#2 for miniature circuit breakers
#1 for enclosures for digital infrastructures
#1 for plastic cable management
#2 for wiring devices

- Accelerating global expansion in the energy performance business

Acquisition



- Key player for protection devices in the Indian retail market
- €35m sales expected in 2010 with an operating margin in double digits
- 12,000 retail outlets serving network
- approximately 2,000 employees at 3 sites



Miniature Circuit Breakers



Residual Current Circuit Breakers



Distribution Panels

- Strengthening Legrand's position in India

- Accelerating global expansion in new economies (organic growth averaging 26% a year in India for the past 6 years)

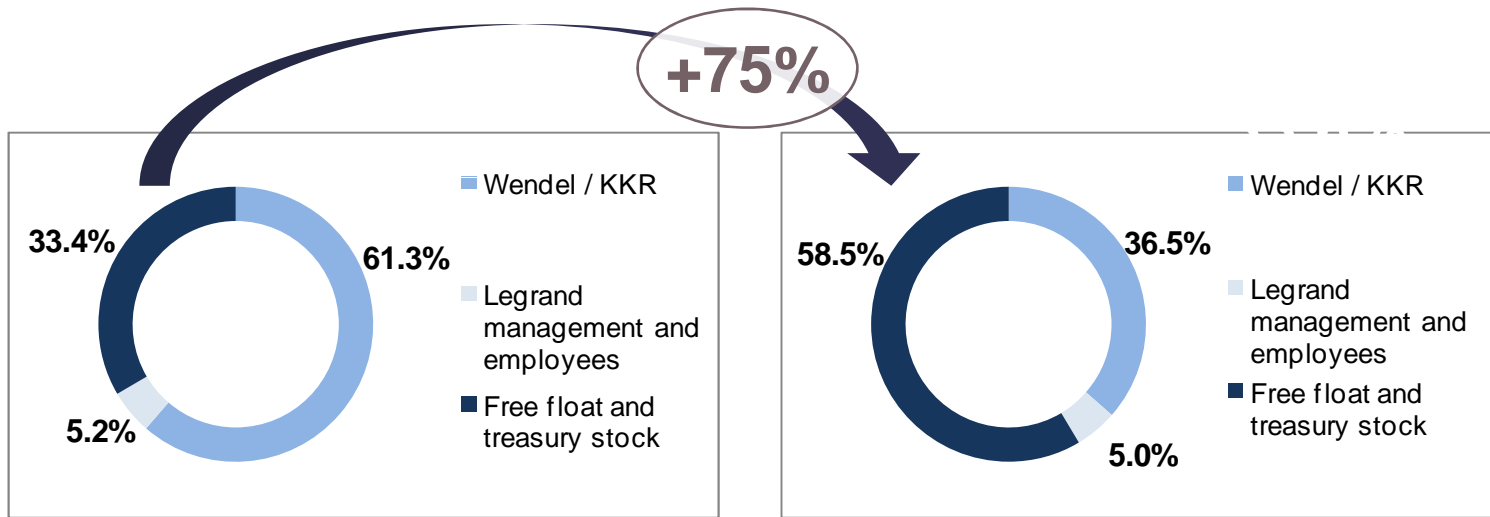


Appendices

Shareholding Structure – Increase in Free Float

Shareholding structure
As of September 30th, 2009

Shareholding structure
As of September 30th, 2010



Innovation – Future Market Opportunities

Green Up: electrical vehicle charging station



Public charging station

A market at its beginnings / France case study

- France expected to count 2 million electric vehicles⁽¹⁾ by 2020
 - 0.4 million public charging stations
 - 4 million private charging stations
- New offerings from car manufacturers to be released in 2011
- Government support
- “Green Up” offer on the market from July 2011



Private home charging station



Car park charging station with identification check

Enhanced Growth Profile

1. According to Department of Ecology, Energy and Sustainable Development

Innovation – Future Market Opportunities

Solar Power Connection Solutions



A dynamic market/ European case study

- European solar-power installed expected to growth double digit between 2011 and 2014⁽¹⁾
- All-in-one (inverters + boxes) connection solution for residential solar panels



Inverter and box

1. According to EPIA moderate scenario

Innovation – Future Market Opportunities

Assisted living – specific products application



Easy-fit socket



Lighting path



Door entry with teleloop



Remote assistance control⁽²⁾

A future market

- Population over 80 years old ⁽¹⁾
 - 109 millions as of today
 - 400 millions in 2050
- ▶ **X 4**
- Need for solutions to maintain people at home

Enhanced Growth Profile

1. Source : UNO

2. In partnership with a third-party company

2010 Nine-month – Net Sales by Destination ⁽¹⁾

| (€M) | Nine Months 2009 | Nine Months 2010 | Total Change | Scope of Consolidation | Like-for-Like Growth | Currency Effect |
|-------------------|---------------------|---------------------|-------------------------|---------------------------|---------------------------------|--------------------|
| France | 682.2 | 686.4 | 0.6% | 0.0% | 0.6% | 0.0% |
| Italy | 438.5 | 453.7 | 3.5% | 0.1% | 3.4% | 0.0% |
| Rest of Europe | 525.8 | 536.6 | 2.1% | 0.6% ⁽²⁾ | -2.0% | 3.6% |
| USA/Canada | 395.6 | 430.2 | 8.7% | 0.0% | 4.3% | 4.3% |
| Rest of the World | 631.8 | 766.7 | 21.4% | 0.2% | 11.9% | 8.3% |
| Total | 2,673.9 | 2,873.6 | 7.5% | 0.2% | 3.7% | 3.4% |

1. Market where sales are recorded

2. Due to first consolidation of new entities

2010 Third Quarter – Net Sales by Destination ⁽¹⁾

| (€M) | Q3 2009 | Q3 2010 | Total Change | Scope of Consolidation | Like-for-Like Growth | Currency Effect |
|-------------------|--------------|--------------|--------------|------------------------|----------------------|-----------------|
| France | 206.2 | 210.9 | 2.3% | 0.1% | 2.2% | 0.0% |
| Italy | 129.8 | 138.1 | 6.4% | 0.1% | 6.2% | 0.1% |
| Rest of Europe | 170.6 | 183.7 | 7.7% | 0.3% ⁽²⁾ | 2.8% | 4.4% |
| USA/Canada | 136.5 | 154.8 | 13.4% | 0.0% | 1.6% | 11.7% |
| Rest of the World | 218.7 | 276.0 | 26.2% | 0.2% | 11.6% | 12.9% |
| Total | 861.8 | 963.5 | 11.8% | 0.1% | 5.2% | 6.1% |

1. Market where sales are recorded

2. Due to first consolidation of new entities

2010 Second Quarter – Net Sales by Destination (1)

| (€M) | Q2 2009 | Q2 2010 | Total Change | Scope of Consolidation | Like-for-Like Growth | Currency Effect |
|-------------------|--------------|--------------|--------------|------------------------|----------------------|-----------------|
| France | 240.1 | 249.0 | 3.7% | -0.1% | 3.8% | 0.0% |
| Italy | 147.1 | 155.4 | 5.6% | 0.0% | 5.6% | 0.0% |
| Rest of Europe | 171.6 | 180.4 | 5.1% | 0.6% ⁽²⁾ | 0.5% | 4.0% |
| USA/Canada | 128.3 | 150.3 | 17.1% | 0.0% | 10.0% | 6.4% |
| Rest of the World | 223.6 | 263.3 | 17.8% | 0.3% | 8.8% | 8.0% |
| Total | 910.7 | 998.4 | 9.6% | 0.2% | 5.6% | 3.7% |

1. Market where sales are recorded

2. Due to first consolidation of new entities

2010 First Quarter – Net Sales by Destination ⁽¹⁾

| (€M) | Q1 2009 | Q1 2010 | Total Change | Scope of Consolidation | Like-for-Like Growth | Currency Effect |
|-------------------|--------------|--------------|--------------|------------------------|----------------------|-----------------|
| France | 235.9 | 226.5 | -4.0% | -0.1% | -3.9% | 0.0% |
| Italy | 161.6 | 160.2 | -0.9% | 0.0% | -0.9% | 0.0% |
| Rest of Europe | 183.6 | 172.5 | -6.0% | 0.7% ⁽²⁾ | -8.8% | 2.3% |
| USA/Canada | 130.8 | 125.1 | -4.4% | -0.1% | 1.4% | -5.6% |
| Rest of the World | 189.5 | 227.4 | 20.0% | 0.3% | 15.7% | 3.4% |
| Total | 901.4 | 911.7 | 1.1% | 0.2% | 0.5% | 0.4% |

1. Market where sales are recorded

2. Due to first consolidation of new entities

2010 Nine-month – Net Sales by Origin ⁽¹⁾

| (€M) | Nine Months 2009 | Nine Months 2010 | Total Change | Scope of Consolidation | Like-for-Like Growth | Currency Effect |
|-------------------|---------------------|---------------------|-------------------------|---------------------------|---------------------------------|--------------------|
| France | 757.9 | 778.9 | 2.8% | 0.5% | 2.3% | 0.0% |
| Italy | 471.7 | 478.4 | 1.4% | -0.2% | 1.6% | 0.0% |
| Rest of Europe | 495.6 | 517.9 | 4.5% | 1.8% ⁽²⁾ | -1.1% | 3.8% |
| USA/Canada | 400.3 | 439.6 | 9.8% | 0.0% | 5.3% | 4.3% |
| Rest of the World | 548.4 | 658.8 | 20.1% | -1.4% ⁽³⁾ | 11.1% | 9.7% |
| Total | 2,673.9 | 2,873.6 | 7.5% | 0.2% | 3.7% | 3.4% |

1. Zone of origin of the product sold

2. Due to first consolidation of new entities

3. Due to change in billing zone for export sales to certain countries

2010 Third Quarter – Net Sales by Origin ⁽¹⁾

| (€M) | Q3 2009 | Q3 2010 | Total Change | Scope of Consolidation | Like-for-Like Growth | Currency Effect |
|-------------------|--------------|--------------|--------------|------------------------|----------------------|-----------------|
| France | 232.8 | 242.5 | 4.2% | 0.6% | 3.6% | 0.0% |
| Italy | 139.2 | 146.3 | 5.1% | -0.2% | 5.3% | 0.0% |
| Rest of Europe | 163.2 | 177.8 | 8.9% | 1.2% ⁽²⁾ | 2.9% | 4.6% |
| USA/Canada | 138.2 | 157.7 | 14.1% | 0.0% | 2.1% | 11.7% |
| Rest of the World | 188.4 | 239.2 | 27.0% | -1.0% ⁽³⁾ | 11.5% | 15.0% |
| Total | 861.8 | 963.5 | 11.8% | 0.1% | 5.2% | 6.1% |

1. Zone of origin of the product sold

2. Due to first consolidation of new entities

3. Due to change in billing zone for export sales to certain countries

2010 Second Quarter – Net Sales by Origin ⁽¹⁾

| (€M) | Q2 2009 | Q2 2010 | Total Change | Scope of Consolidation | Like-for-Like Growth | Currency Effect |
|-------------------|--------------|--------------|--------------|------------------------|----------------------|-----------------|
| France | 265.1 | 282.7 | 6.6% | 0.5% | 6.1% | 0.0% |
| Italy | 159.1 | 163.4 | 2.7% | -0.2% | 2.9% | 0.0% |
| Rest of Europe | 162.0 | 174.0 | 7.4% | 2.0% ⁽²⁾ | 1.1% | 4.2% |
| USA/Canada | 129.6 | 153.5 | 18.4% | 0.0% | 11.3% | 6.4% |
| Rest of the World | 194.9 | 224.8 | 15.3% | -1.4% ⁽³⁾ | 7.0% | 9.3% |
| Total | 910.7 | 998.4 | 9.6% | 0.2% | 5.6% | 3.7% |

1. Zone of origin of the product sold

2. Due to first consolidation of new entities

3. Due to change in billing zone for export sales to certain countries

2010 First Quarter – Net Sales by Origin ⁽¹⁾

| (€M) | Q1 2009 | Q1 2010 | Total Change | Scope of Consolidation | Like-for-Like Growth | Currency Effect |
|-------------------|--------------|--------------|--------------|------------------------|----------------------|-----------------|
| France | 260.0 | 253.7 | -2.4% | 0.4% | -2.8% | 0.0% |
| Italy | 173.4 | 168.7 | -2.7% | -0.2% | -2.5% | 0.0% |
| Rest of Europe | 170.4 | 166.1 | -2.5% | 2.4% ⁽²⁾ | -7.0% | 2.4% |
| USA/Canada | 132.5 | 128.4 | -3.1% | 0.1% | 2.7% | -5.7% |
| Rest of the World | 165.1 | 194.8 | 18.0% | -1.8% ⁽³⁾ | 15.4% | 4.1% |
| Total | 901.4 | 911.7 | 1.1% | 0.2% | 0.5% | 0.4% |

1. Zone of origin of the product sold

2. Due to first consolidation of new entities

3. Due to change in billing zone for export sales to certain countries

2010 Third Quarter – Adjusted Operating Income

| In € millions | Q3 2009 | Q3 2010 | % change |
|--|--------------|--------------|--------------|
| Net sales | 861.8 | 963.5 | 11.8% |
| Gross profit | 453.8 | 516.7 | 13.9% |
| <i>As % of sales</i> | 52.7% | 53.6% | |
| Maintainable ⁽¹⁾ adjusted ⁽²⁾ operating income | 171.7 | 209.4 | 22.0% |
| <i>As % of sales</i> | 19.9% | 21.7% | |
| Restructuring charges | (14.0) | (6.1) | |
| Adjusted⁽²⁾ operating income | 157.7 | 203.3 | 28.9% |
| <i>As % of sales</i> | 18.3% | 21.1% | |
| Accounting entries related to the acquisition of Legrand France | (9.5) | (6.7) | |
| Impairment of goodwill | (0.3) | 0.0 | |
| Operating income | 147.9 | 196.6 | 32.9% |
| <i>As % of sales</i> | 17.2% | 20.4% | |
| Net financial expenses | (20.5) | (18.7) | |
| Exchange gains & losses | 4.3 | 19.3 | |
| Income tax expense | (39.9) | (70.1) | |
| Net profit | 91.8 | 127.1 | 38.5% |
| Net profit excluding minorities | 91.3 | 126.6 | 38.7% |

1. Excluding restructuring charges

2. Figures restated for accounting entries with no cash impact relating to the acquisition of Legrand France in 2002 and impairment of goodwill

2010 Second Quarter – Adjusted Operating Income

| In € millions | Q2 2009 | Q2 2010 | % change |
|--|--------------|---------------|--------------|
| Net sales | 910.7 | 998.4 | 9.6% |
| Gross profit | 472.1 | 552.1 | 16.9% |
| <i>As % of sales</i> | 51.8% | 55.3% | |
| Maintainable ⁽¹⁾ adjusted ⁽²⁾ operating income | 163.4 | 225.0 | 37.7% |
| <i>As % of sales</i> | 17.9% | 22.5% | |
| Restructuring charges | (21.4) | (12.0) | |
| Adjusted⁽²⁾ operating income | 142.0 | 213.0 | 50.0% |
| <i>As % of sales</i> | 15.6% | 21.3% | |
| Accounting entries related to the acquisition of Legrand France | (9.6) | (6.7) | |
| Impairment of goodwill | (15.9) | 0.0 | |
| Operating income | 116.5 | 206.3 | 77.1% |
| <i>As % of sales</i> | 12.8% | 20.7% | |
| Net financial expenses | (22.0) | (17.4) | |
| Exchange gains & losses | (1.5) | (27.1) | |
| Income tax expense | (41.2) | (59.7) | |
| Net profit | 51.8 | 102.1 | 97.1% |
| Net profit excluding minorities | 51.4 | 102.3 | 99.0% |

1. Excluding restructuring charges

2. Figures restated for accounting entries with no cash impact relating to the acquisition of Legrand France in 2002 and impairment of goodwill

2010 First Quarter – Adjusted Operating Income

| In € millions | Q1 2009 | Q1 2010 | % change |
|--|--------------|---------------|--------------|
| Net sales | 901.4 | 911.7 | 1.1% |
| Gross profit | 467.5 | 500.7 | 7.1% |
| <i>As % of sales</i> | 51.9% | 54.9% | |
| Maintainable ⁽¹⁾ adjusted ⁽²⁾ operating income | 143.2 | 196.2 | 37.0% |
| <i>As % of sales</i> | 15.9% | 21.5% | |
| Restructuring charges | (8.0) | (9.2) | |
| Adjusted⁽²⁾ operating income | 135.2 | 187.0 | 38.3% |
| <i>As % of sales</i> | 15.0% | 20.5% | |
| Accounting entries related to the acquisition of Legrand France | (9.7) | (6.5) | |
| Impairment of goodwill | 0.0 | 0.0 | |
| Operating income | 125.5 | 180.5 | 43.8% |
| <i>As % of sales</i> | 13.9% | 19.8% | |
| Net financial expense | (30.2) | (15.5) | |
| Exchange gains & losses | (11.4) | (25.4) | |
| Income-tax expense | (27.2) | (48.7) | |
| Net profit | 56.7 | 90.9 | 60.3% |
| Net profit excluding minorities | 56.5 | 90.3 | 59.8% |

1. Excluding restructuring charges

2. Figures restated for accounting entries with no cash impact relating to the acquisition of Legrand France in 2002 and impairment of goodwill

2010 Nine-month – Reconciliation of Cash-Flow From Operations with Net Profit

| In € millions | 9M 2009 | 9M 2010 |
|---|--------------|--------------|
| Net Profit | 200.3 | 320.1 |
| Depreciation & Amortization | 161.6 | 139.6 |
| Change in other non-current assets and liabilities and deferred tax | (6.3) | 22.1 |
| Exchange (gains)/losses net | (1.8) | 23.5 |
| (Gains)/losses on fixed-asset disposals and sales of securities | (4.2) | (2.1) |
| Other adjustments | 0.4 | 1.1 |
| Cash-Flow From Operations | 350.0 | 504.3 |

2010 Nine-month – Reconciliation of Free Cash-Flow From Cash-Flow From Operations

| In € millions | 9M 2009 | 9M 2010 | % change |
|--|--------------|--------------|--------------|
| Cash-Flow From Operations ⁽¹⁾ | 350.0 | 504.3 | 44.1% |
| <i>As % of sales</i> | 13.1% | 17.5% | |
| Change in working capital requirement | 175.7 | 36.1 | |
| Net cash provided by operating activities | 525.7 | 540.4 | 2.8% |
| <i>As % of sales</i> | 19.7% | 18.8% | |
| Capital expenditures (including capitalized R&D) | (82.4) | (69.3) | |
| Net proceeds from sales of fixed-asset | 21.8 | 6.1 | |
| Free Cash-flow | 465.1 | 477.2 | 2.6% |
| <i>As % of sales</i> | 17.4% | 16.6% | |

1. Cash-Flow From Operations is defined as net cash provided by operating activities + change in WCR

Scope of Consolidation

| 2010 | Q1 | H1 | 9M | FY |
|-----------------------|----|----|--------------------|--------------------|
| Inform | | | Balance sheet only | 6 months |
| Indo Asian Switchgear | | | Balance sheet only | Balance sheet only |

| 2011 | Q1 | H1 | 9M | FY |
|-----------------------|----------|----------|----------|-----------|
| Inform | 3 months | 6 months | 9 months | 12 months |
| Indo Asian Switchgear | 3 months | 6 months | 9 months | 12 months |

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